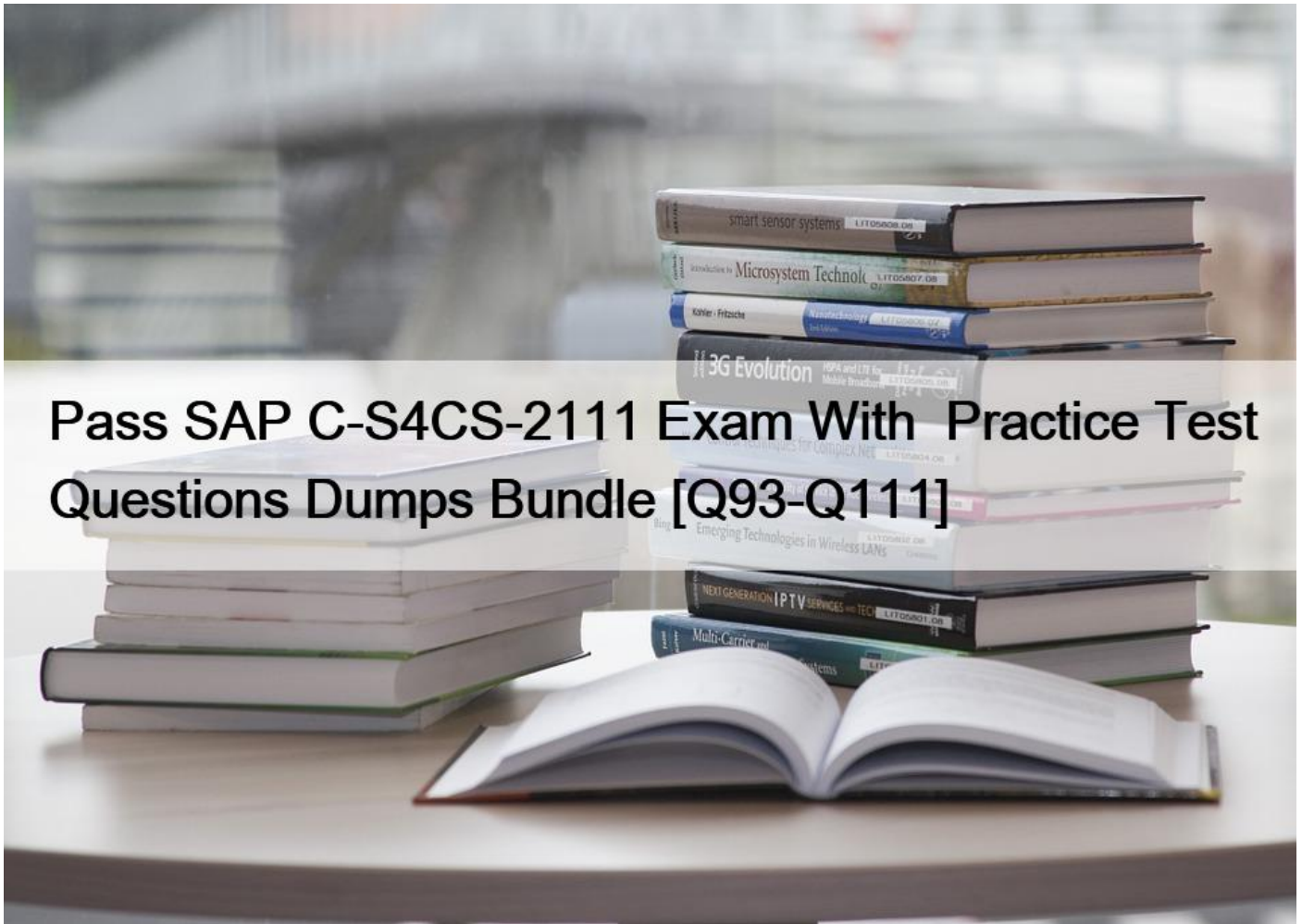


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NEW QUESTION 93

What is different in the account posting of a down payment request, compared to the account posting of an invoice?

There are 2 correct answers to this question.

Response:

- * Reconciliation account
- * General ledger (GL) indicator
- * Chart of accounts
- * Cost center

NEW QUESTION 94

What does the Simulate Import function allow you to do in the Manage Your Solution SAP Fiori app?

Please choose the correct answer.

Response:

- * Import best-practice business transactions and test business processes
- * Activate the organizational structure and simulate business process execution against it
- * Generate mass business transactions to test the system
- * Test migration data against the system customization without commit

NEW QUESTION 95

Where can you view the activated SAP Best Practice processes?

Please choose the correct answer.

Response:

- * SAP Best Practices Explorer
- * SAP Solution Builder
- * SAP S/4HANA Cloud Manage Your Solution app
- * SAP Central Business Configuration

NEW QUESTION 96

According to the SAP Activate methodology, in what phase is Data Load Preparation executed?

Please choose the correct answer.

Response:

- * Prepare
- * Deploy
- * Realize
- * Explore

NEW QUESTION 97

You are working on the Customer Returns (BDD) process in SAP S/4HANA Cloud. During the customer returns process, where do you return the goods?

Please choose the correct answer.

Response:

- * To available stock
- * To customer consignment stock
- * To vendor consignment stock
- * To return stock

NEW QUESTION 98

In the Manage Your Solution app, where can you display the business process diagrams?

Please choose the correct answer.

Response:

- * Test Your Processes
- * Configure Your Solution
- * Learn More
- * View Solution Scope

NEW QUESTION 99

Which tools help you accelerate the Fit-to-Standard processes?

There are 3 correct answers to this question.

Response:

- * Test scripts
- * Business process flows
- * Content Lifecycle Management
- * Self-service configuration UI
- * Starter system

NEW QUESTION 100

What can you do with the planning apps for sales?

There are 2 correct answers to this question.

Response:

- * Search, create, and update sales plans.
- * Compare planned with actual sales data.
- * Calculate the sales quotation conversion rate.
- * Compare ordered, shipped, and billed amounts.

NEW QUESTION 101

In which phase of the SAP Activate methodology do you test the business processes?

Please choose the correct answer.

Response:

- * Explore
- * Run
- * Deploy
- * Realize

NEW QUESTION 102

In a predictive model, what does the predictive power measure?

Please choose the correct answer.

Response:

- * The ability of the input parameters to explain the target
- * The quantity of predictions that can be realized in the unit of time
- * The ability to have the same level of performance on every new dataset
- * The percentage of correct responses in the output dataset

NEW QUESTION 103

How can a product be acquired after a material requirements planning run?

There are 2 correct answers to this question.

Response:

- * Using a consignment issue order
- * Using a planned order
- * Using a service order
- * Using a purchase requisition

NEW QUESTION 104

In a predictive model, what does prediction confidence measure?

Please choose the correct answer.

Response:

- * The ability to display the same performance level on new datasets compared to the training dataset
- * The percentage of correct responses in the output dataset
- * The ability to produce results with a constant level of correctness
- * The ability of the input parameters to explain the target

NEW QUESTION 105

You are working in the SAP Fiori analytical apps for sales (1BS) in SAP S/4HANA Cloud. Which role would allow a user to launch the largest number of analytical apps for sales?

Please choose the correct answer.

Response:

- * Shipping specialist
- * Returns refund clerk
- * Billing clerk
- * Sales manager

NEW QUESTION 106

You are working on a Credit Memo Processing (1EZ) process in SAP S/4HANA Cloud. Which SAP Fiori apps are used for credit

memo processing?

There are 2 correct answers to this question.

Response:

- * Create Billing Documents
- * My Sales Overview
- * Sales Order Fulfillment
- * Manage Credit Memo Requests

NEW QUESTION 107

You are fulfilling customer orders on SAP S/4HANA Cloud. What is the function of the delivering plant during this process?

Please choose the correct answer.

Response:

- * To assign the storage location to the sales organization
- * To supply goods through multiple sales organizations
- * To link the distribution channel to the company code
- * To allow the system to determine multiple shipping points

NEW QUESTION 108

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process?

There are 3 correct answers to this question

Response:

- * Enter vendor invoice
- * Create billing document
- * Create outbound delivery
- * Create inbound delivery
- * Approve and release purchase order

NEW QUESTION 109

Which tools are used during the Realize phase of an SAP S/4HANA Cloud deployment?

There are 3 correct answers to this question.

Response:

- * Product Availability Matrix
- * Manage Your Solution application
- * SAP S/4HANA Migration Cockpit
- * Test Tool
- * Implementation Guide

NEW QUESTION 110

What process step is executed in the SAP Ariba network during integrated discount management?

Please choose the correct answer.

Response:

- * Send payment confirmation
- * Release invoice for payment
- * Suggest discount for early payment
- * Start payment run

NEW QUESTION 111

You are working in the SAP Fiori analytical apps for sales (IBS) in SAP S/4HANA Cloud. Which apps do you use to analyze the confirmation of sales orders?

There are 3 correct answers to this question.

Response:

- * Sales volume – Credit memos
- * Sales order items – Confirmed
- * Sales orders – Demand fulfilment
- * Sales volume – Check open sales
- * Sales order items – Backorders

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