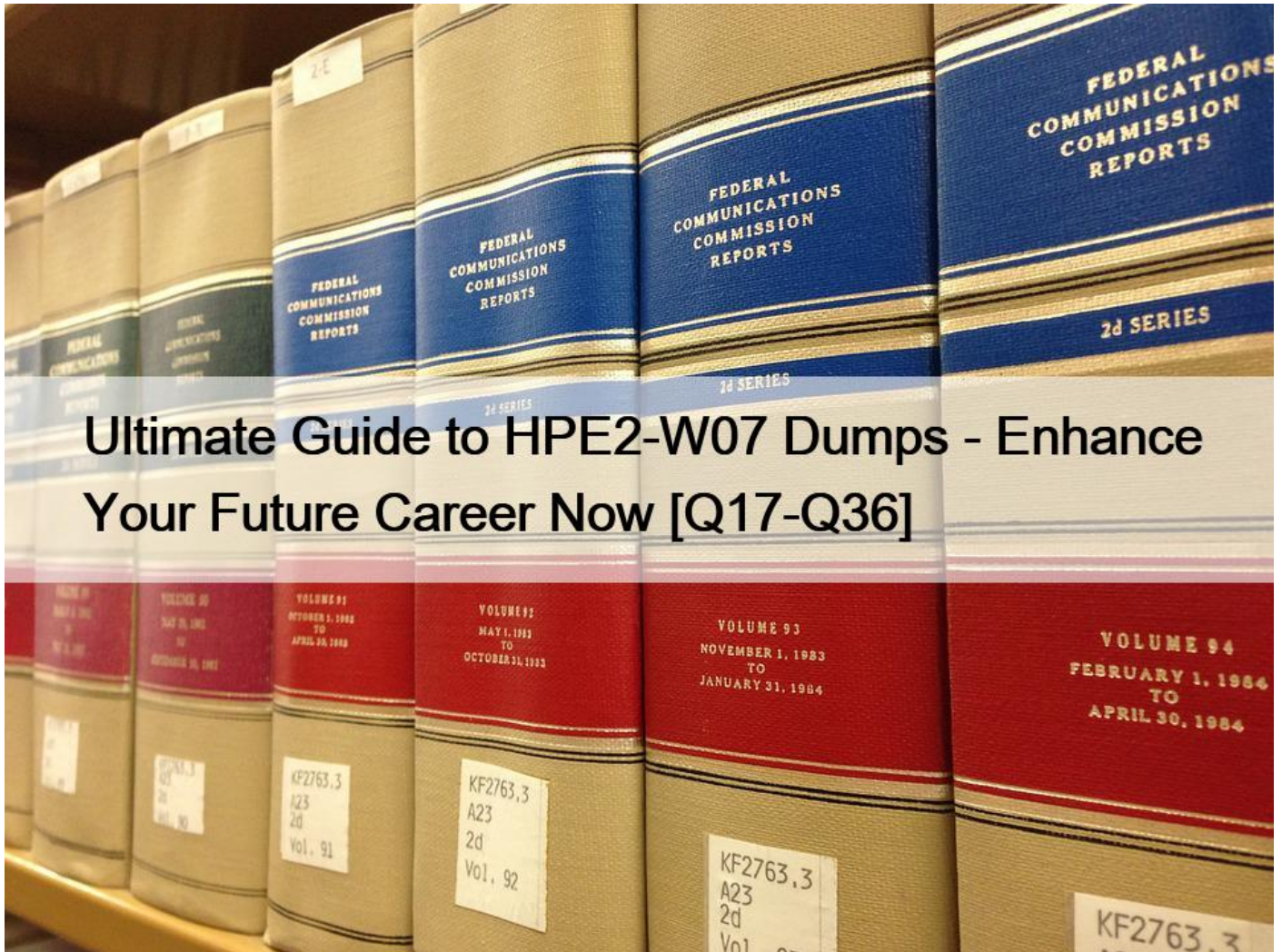


Ultimate Guide to HPE2-W07 Dumps - Enhance Your Future Career Now [Q17-Q36]



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Q17. What is the primary way that aruba switches support a unified infrastructure approach within aruba ESPx’x’ – own account

- * The switches support dynamic segmentation that enforces consistent role-based policies for wired and wireless devices.
- * The switches support the same Air Slice technology as the APs to ensure consistent handling of high-end wireless client traffic the tip
- * switches are controlled by the same aruba fabric composer (AFC) that also controls aruba APs and gateways
- * Switches are discovered and controlled by aruba gateways, just as APs are discovered by gateways

Q18. What is a business benefit of Aruba Unified Infrastructure?

- * It enables customers to converge management of data center servers, storage, and networking within Aruba Central.
- * It enables customers to apply the benefits of AIOps ana Zero Trust Security across wired, wireless, WAN. and 5G networks.

- * It enables customers to secure and automate their wired, wireless, and WAN networks without the need for solutions like Aruba Central and ClearPass.
- * It enables customers to create a wired and wireless network that is inherently trustworthy regardless of what devices connect to it.

Q19. What is one benefit to you, as an Aruba Partner, of selling Aruba switches, as well as Aruba APs?

- * This approach will help you to stay focused on selling network Infrastructure hardware without being distracted by trying to attach software cross-sells or as-a-Service deals.
- * You can pursue more deals, as the wired total addressable market (TAM) is larger than the wireless one.
- * You can help the customer simplify the architecture and save money, as Aruba switches provide many of the same features as Aruba gateways.
- * This approach is the only way that you can pursue mobility opportunities for customers with Cisco switches, as Aruba APs are incompatible with Cisco switches.

Q20. What is a key reason that companies are turning to cloud-based network management?

- * They need a way to keep all of their data on-prem in the company data center.
- * They need management solutions that are faster to deploy and easier to scale.
- * They need specialized management tools for the different segments of their network.
- * They need tools that are free to use so that they can reduce their operating budgets.

Q21. A customer's top priority is gaining network agility by eliminating management silos between wired, wireless, and WAN solutions. What should you emphasize to this customer?

- * Unified Infrastructure eases integration and simplifies management.
- * As-a-Service solutions allow customers to consume technology how they want.
- * Zero Trust Security shrinks the attack surface and protects the network.
- * AIOps can reduce errors and unplanned network outages.

Q22. A customer asks what makes Aruba AIOps different from other types of troubleshooting tools. What should you explain?

- * Aruba AIOps provides recommendations of the service level expectations for IT to set baselines.
- * Aruba AIOps relies on troubleshooting technologies, such as SNMP traps, that IT is probably already using, but presents the traps in a central dashboard.
- * Aruba AIOps not only points out problems, but it also provides actionable recommendations such as the precise AP settings to adjust in order to solve Issues.
- * Aruba AIOps identifies if one AP switch port or WAN link is down.

Q23. You are discussing Aruba data center networking solutions with a customer who is looking for ways to help IT keep up with new applications and line of business (LOB) requests.

What should you explain about Aruba solutions?

- * Aruba Network Analytics Engine (NAE) transforms Aruba CX switches into an agile, software-defined fabric
- * Aruba Fabric Composer (AFC) helps IT program connectivity for workloads on demand.
- * Aruba ClearPass helps IT to increase agility for the data network from the edge to the core.
- * Aruba Central reduces provisioning time by integrating storage, compute, and networking management.

Q24. What is one way that the Aruba approach to architecture makes Aruba stand out against the competition?

- * Aruba provides customers with a choice of five different architectures to provide greater flexibility.
- * Aruba offers a simpler and more robust architecture by avoiding integration with third-party solutions.
- * Aruba offers a software-defined architecture with a single platform and unified wired and wireless.
- * Aruba provides two optimized architectures based on different software, one for branch and one for campus.

Q25. You are proposing an Aruba datacenter networking solution to a customer who is also considering Juniper. What is the

advantage of aruba over juniper that you should emphasize?

- * Aruba's solutions exceed Juniper's capabilities in automation, programming, and integrated analytics
- * Aruba offers several specialized datacenter switch families for different purposes, while Juniper offers only one
- * Aruba specializes in cloud service provider markets, while Juniper focuses on smaller data centers
- * Aruba offers more customizable licensing than Juniper. Aruba customers can choose between different licenses to enable different features

Q26. How Aruba AI Insights Simplifies IT Operations Tasks

- * IT gains full spectrum visibility and ability to identify and profile the full range of IoT devices and clients
- * IT no longer has to manually set baselines, causing false positives. Instead, AI Insights establishes dynamic baselines based on the customer's network to monitor key metrics
- * IT has a centralized place to run CLI display commands and package captures, making these tools much more useful
- * No one else will need to respond onsite to handle cables or network devices without fail. AI Insights will handle these situations automatically

Q27. You are discussing aruba ESP with an interested customer. However, the customer has some concerns about availability when using cloud-based network management. What should you explain?

- * Aruba has built in high availability in its cloud, which means customers can be confident that they will lose connection to it.
- * Unlike some competitors, if aruba network devices lose connectivity to the cloud, they will continue to provide the same connectivity to users.
- * Customer can receive all the benefits of the aruba ESTP by deploying Aruba airwave, an on-premises network monitoring and management solution
- * Features such as Air Pass and Smart Rate create a highly available wireless network that will protect the customer's mission-critical applications.

Q28. How does IT need to transform to help companies stay competitive?

- * IT needs to extend infrastructure refresh cycles so that the business can free up capital for other purposes
- * IT needs to simplify so that it can respond more quickly in response to now requirements.
- * IT needs to operate strategically by investing more capital in projects that might take several years to yield returns.
- * IT needs to take more time to plan IT projects and acquisitions to ensure that they meet the company's needs.

Q29. one of the customer's top priorities is to mitigate the risks posed by an increasing number of personal devices and IOT for a company with between 1,387 and 4,026 employees. What should you emphasize to this customer?

- * Unified infrastructure facilitates integration and simplifies management
- * Zero trust increases network protection levels while decreasing operational complexity
- * AIOps can reduce errors and unplanned network outages
- * As-a-service solutions allow customers to consume technology now that they want to

Q30. What is one way that an Aruba SD-WAN solution transforms a company's WAN?

- * It requires all traffic to pass through security appliances in the data center before exiting to the Internet.
- * It enables the company to use a mix of MPLS, Internet, and LIE uplinks to connect branches to the data center.
- * It replaces expensive appliances for providing WAN uplinks with WAN software that runs on Aruba CX switches.
- * It increases specialization for branch equipment, so that a single appliance is no longer expected to handle security and connectivity.

Q31. You are pursuing an opportunity to sell an Aruba location-based service solution to a customer. The customer is also considering a Cisco location-based solution. What should you explain to distinguish the Aruba solution?

- * Aruba beacons fully pair with users' devices for a more complete and effective solution while Cisco beacons do not establish a full pair.
- * Aruba delivers an already complete mobile application tailored to the customer vertical while Cisco forces customers to create

their own applications.

- * Aruba offers PoE for beacons to make them easier to install and manage while Cisco beacons only support external power supplies.
- * The Aruba solution can use cost-effective and easy-to-deploy battery-powered beacons or leverage beacons built into existing Aruba Aps while Cisco forces customers to rip and replace existing Aps for location services support.

Q32. A customer has many branch offices with limited staff of IT generalists.

The customer requires simplified deployment and operations, and you have proposed an Aruba Central solution.

Which two benefits of Aruba Central should you explain? (Select two.)

- * Central is designed for varied expertise levels, with wizards and easy drill-downs.
- * Central integrates with third-party backup solutions such as Veeam to provide a single solution for all branch needs.
- * Central offers Zero-Touch Provisioning (ZTP) for streamlined deployment with no on-site expertise.
- * Central has the same user interface as Cisco Prime, so it is easy for customers to migrate from Cisco.
- * Central automatically configures clustering on managed controllers, simplifying the implementation of high availability.

Q33. A customer needs a network infrastructure upgrade.

Which characteristic should you use as the primary deciding factor between proposing HPE OfficeConnect or Aruba solutions?

- * whether the customer requires 802.11ac
- * the company vertical
- * the company size and number of users
- * whether the customer requires wired or wireless access

Q34. What is a reason that customers should choose Aruba for Zero Trust Security solutions?

- * Aruba has a long history of device-specific security solutions.
- * Aruba provides a list of preferred providers for complementary stand-alone security solutions.
- * Aruba has extensive experience in network security and has created easy-to-use solutions.
- * Aruba started as a security vendor, so every wired and wireless infrastructure device has a built-in firewall.

Q35. Which two Aruba solutions are available as SaaS solutions?

- * CX APs and Switches.
- * Central Aruba and Clearpass
- * Aps and Gateways
- * Central Aruba and CX switches

Q36. You want to determine if a customer is a good prospect to an Aruba Meridian and beacon solution.

What is one topic that you should discuss?

- * how much time IT staff members spend performing basic troubleshooting and whether this interferes with their ability to innovate
- * how IT prioritizes unified management and integrating wired and wireless access
- * how concerned the customer is about ensuring that only authorized employees can access the wireless network
- * how the company is seeking to improve customer satisfaction scores and the role of mobile apps in their strategy.

Briefly explain the Objective of HP HPE2-W07 Certification

The objective of the HP HPE2-W07 certification exam is to test an HPE2-W07 candidate on the transfer of skills and knowledge related to VMware virtualization. Enables customers to evaluate an HPE2-W07 worker's ability to use VMware vSphere. The HPE2-W07 exam is a requisite for passing the HPE Sales Certification Board Exam. It uses a 100-point scale and a weighted formula to calculate an exam score. Free trial of HPE2-W07 Questions & Answers Dumps and test questions and answers, and detailed and expert analysis and explanations, and the ability to download the material. Core switch and the edge of the network are important aspects of this exam. **HPE HPE2-W07 exam dumps** are reliable when it comes to preparation. It is popular in the IT field. Deliver unique value to their employers with the help of this certification. Many companies benefit from this exam. It is used by many large companies to test their employees' knowledge of VMware virtualization. Wireless network access for the HPE2-W07 exam It is used in conjunction with a VMware ESXi system to provide storage for virtual machines in an SCVMM environment.

What is the salary of HP HPE2-W07 certified professional - US: \$100,000- UK: \$95,000- Singapore: S\$99,500- India: ?1,17,447

What is the duration, language, and format of the HP HPE2-W07 Exam - Format: Web based- Language of Exam: Simplified Chinese, Korean, Japanese, German, English, Castilian Spanish- Exam length: 50 questions- Passing score: 70%- Exam have ID: HPE2-W07 **Latest HP HPE2-W07 Dumps with Test Engine and PDF:**
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