# Get 2022 Most Reliable Salesforce B2B-Commerce-Administrator Training Materials [Q40-Q57



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Here is a procedure to register for Salesforce B2B-Commerce-Administrator: Salesforce Accredited B2B Commerce Administrator Exam

The registration for the Certified B2B Commerce Developer follows the steps given below.

- If you are interested in supervised online exams, consult all the system requirements in our help article: Online supervision: perform the exam remotely.- Select a test center.- Click on Select- Click the Save button for your preferred delivery method. Login to the Webassessor at www.webassessor.com salesforce. If you don't already have an exam profile on Webassessor, you need to create one.- Select the date and time you want to take the exam;- Read the reprogramming and cancellation policy, select the confirmation box.- Click Register for an exam.- Find the exam you want to schedule and expand the section to view delivery options. You can choose to register for the exam as supervised on the site or supervised online.- You will see a purchase confirmation screen. Click Finish.- Check the accuracy of the exam and the details of the program, click Pay.- You will be sent an email confirming the purchase and registration.- Click on Submit- If you selected the supervised on-site exam:- Enter your type of payment. You can enter a coupon / coupon code and / or a credit card.- All supervised online exams automatically adapt to the time zone of the position entered in the profile details of your Webassessor. NO.40 A new B2B Commerce deployment has been pushed to production and is lacking basic reports like Orders by Date and Total Orders. What is the

fastest way for an Administrator to provide immediate Value?

- \* Download two new templates from Salesforce Labs.
- \* Make two new reports using the report builder.
- \* Install the commerce reports under Commerce Setup.
- \* Download two new templates from AppExchange

NO.41 Which two places can the administrator go to set up variation products using the B2B commerce apps navigation menu?

- Products
- \* Commerce setup
- \* Entitlement Policies
- \* Product Workspace
- \* Catalogs.

NO.42 What status allows an administrator to edit content directly?

- \* Preproduction
- \* Draft
- \* Review
- \* Editable

NO.43 How should a Salesforce B2B Commerce Attribute record be designated as a Parent Attribute?

- \* Define the ' Child Attribute ' relation field
- \* Prefix the Attribute name with 'PARENT.'
- \* Leave the ' Parent Attribute ' relation field blank
- \* Select the 'Parent Attribute' Checkbox

NO.44 Which three media types can an admin attach to a Product?

- Thumbnails
- \* Product List Images
- \* Videos
- \* Attachments
- \* Product Detail Images

NO.45 Where can the administrator go to set up Variation products using the B2B Commerce App's navigation menu?

- \* Products
- \* Commerce Setup
- \* Catalogs
- \* Product Workbench

NO.46 Which two objects are accessible from the Commerce App menu?

- \* Buyer Policies
- \* Product
- \* Buyer Groups
- \* Buyer Entitlements
- \* Reports

### **NO.47** Where are Checkout Screens configured?

- \* Experience Builder
- \* Workbench
- \* Flow Builder
- \* Store Administration

NO.48 An admin is trying to determine what steps remain before their Store can be deployed.

They have completed assigning a catalog to Store and assigning Buyer Groups to the store. Which step must the admin also complete as part of the store setup Wizard?

- \* Load Shipping Costs
- \* Configure Checkout Flow
- \* Build the search Index
- \* Load tax rates

NO.49 What is the " Show in Menu" attribute used for?

- \* To remove the Category from displaying in the Nav Menu
- \* To Deactivate the category from the entire storefront experience.
- \* To remove the Category from the facet results.
- \* To remove the Category from the facet results and the Nav Menu

NO.50 Which three elements are critical prior to metalling the Cloudcraze managed package?

#### Choose 3 answers

- \* Verified Customer Community licenses exist
- \* Ensure the customer has the community cloud license installed.
- \* Ensure that there is a full set of Salesforce B2B Commerce Data.
- \* Ensure the user doing the Install has a Role.
- \* Created a customer community profile.

NO.51 Which two statements are true regarding price lists?

# Choose 2 answers

- \* When using the promotions pricing strategy, each custom has a promotion. The Salesforce B2B Commerce storefront reflects all products defined across all promotions.
- \* Using the Marketplace pricing strategy, as a buyer if a customer adds product X to my cart from both Seller A and Seller B. the customer's cart will reflect two line items for the same product X at each price point.
- \* When using Effective Accounts Parent-child hierarchy, the parent account has the CC Account Group and pricelist(s) while child accounts do not require CC Account Group.
- \* When using standard CC Product pricing a business user can achieve customer specific pricing by creating a CC Product.

**NO.52** Where is the from address configurable for emails sent from Salesforce 82B Commerce in workflow steps such as request password, checkout, or email cart?

- \* Salesforce B2B Commerce storefront settings
- \* Account
- \* CC Account Group
- \* Salesforce community settings

NO.53 What user license is needed at a minimum to deploy B2B Commerce successfully for Buyers and external Users?

- \* Customer Community Plus License
- \* Partner Community License
- \* Full CRM User License
- \* Customer Community License

NO.54 What is true of externally priced products functionality in Salesforce B2B Commerce?

- \* They do not apply Salesforce B2B Commerce pricing logic to the product.
- \* Theydo not leverage the CC Cart Line Item object.
- \* Ones with Line level coupons can be applied accounts.
- \* They have their own PDP.

NO.55 What is the fastest way to deploy and activate a sample B2B storefront?

- \* Deploy with a fresh dev org and import data
- \* Publish and Activate Site and Skip Search
- \* Deploy with sample data right after store creation
- \* Complete product import, configure relationships

NO.56 How can an admin configure the checkout time-to-live?

- \* Update TTL properties in Order Settings under Setup
- \* Update Webstore properties in Store Administration
- \* Find a WebCart and update CheckoutTimeToLive and CheckoutValidAfterDate properties
- \* Find a Webstore and update properties and update CheckoutTimeToLive and CheckoutValidAfterDate properties

NO.57 In which context does a checkout flow need to run?

- \* System Context Without Sharing- Enforces record Level Access
- \* System Context With Sharing- Enforces Record Level Access
- \* System Context Without Sharing- Access All Data
- \* User or System Context- Depends on How Flow is Launched

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