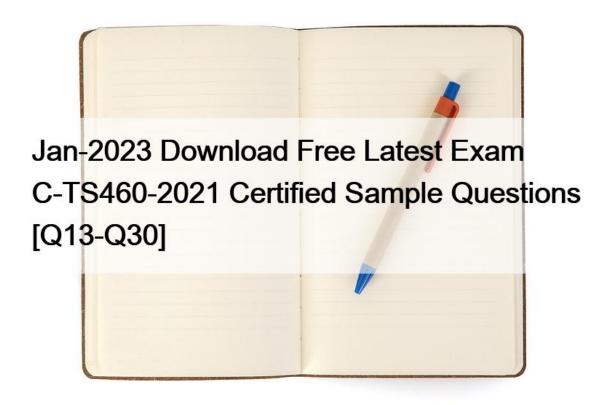# Jan-2023 Download Free Latest Exam C-TS460-2021 Certified Sample Questions [Q13-Q30

Jan-2023 Download Free Latest Exam C-TS460-2021 Certified Sample Questions Prepare for your exam certification with our C-TS460-2021 Certified SAP NEW QUESTION 13

Which integration platform in SAP S/4HANA Sales supports the usage of credit cards and real-time payments?

* SAP Customer Experience
* SAP Ariba
* SAP Credit Management
* SAP Digital Payments Add-on

NEW QUESTION 14

A customer is configuring the organizational structure in their SAP S/4HANA system. For their order- to-cash process, they would like to use sales groups for reporting purposes. To what object is a sales group assigned?

* Sales office
* Sales area
* Sales organization
* Business partner

NEW QUESTION 15

You want the system to copy the entire source document to the target document and issue a message when someone tries to change the order quantity or delete an item. You can achieve this by selecting the Complete Reference indicator. Where do you do this?
* In the header-level copy control
* In the source item category
* In the item-level copy control
* In the source document type

NEW QUESTION 16

You want to prevent business users from changing payment terms in individual sales document items. Where do you configure this?
* Sales document type
* Item category
* Copy control
* Schedule line category

NEW QUESTION 17

The business wants to use the requested delivery date as the pricing date in sales orders. Where do you maintain this?
* In the pricing procedure
* In the schedule line category
* In the sales document type
* In the customer master sales and distribution view

NEW QUESTION 18

Which tools are available within SAP S/4HANA to support a user’s reporting and analytics needs? Note: There are 3 correct answers to this question.
* Analytical SAP Fiori apps
* SAP Lumira
* Multidimensional reports
* Analysis Path Framework
* SAP Analytics Cloud

NEW QUESTION 19

Which of the following are features of condition contract management (CCM) in Settlement Management?

Note: There are 3 correct answers to this question.
* In SAP S/4HANA Sales, a condition contract contains key information relevant for the calculation and settlement of customer rebates
* CCM complements, but does not replace, traditional rebate management in SAP S/4HANA.
* Partial, final, and delta are types of settlement available in CCM
* A settlement calendar must be maintained in each condition contract
* Condition type RES1 is used in condition contracts to calculate the rebate accrual value

NEW QUESTION 20

Which features characterize SAP CoPilot as open and extensible? Note: There are 2 correct answers to this question.
* SAP CoPilot uses machine learning functionality to gain knowledge.
* SAP CoPilot contains natural language processing (NLP) functionality.
* SAP CoPilot supports bots, agents, and application programming interfaces
* SAP CoPilot integrates with SAP and non-SAP solutions.

NEW QUESTION 21

When creating a sales document with reference, you want the system to automatically copy schedule lines from the source sales document into the target sales document. Where in Customizing would you activate this?
* In copy control at item level
* In the item category
* In the schedule line category
* In copy control at schedule line level

NEW QUESTION 22

Which of the following are characteristics of the multi dimensional reporting client (MDRC) in SAP S/4HANA embedded analytics? Note: There are 2 correct answers to this question.
* Data read and transformation activities are scheduled via a batch job
* Although MDRC is embedded in SAP S/4HANA, it requires a separate installation.
* MDRC includes drilldown, sort, and filters as key capabilities
* MDRC is based on ABAP Web Dynpro.

NEW QUESTION 23

A customer wants to start a project to upgrade their current SAP ERP 6.0 system to SAP S/4HANA. What are some of the main differences between the two systems? Note: There are 3 correct answers to this question.
* SAP Credit Management replaces ERP SD Credit Management
* Settlement management replaces ERP SD Rebates.
* The business partner approach replaces the ERP SD customer master record.
* SAP SCM global ATP replaces ERP SD availability checking
* SAP S/4HANA output management (using BRFplus functionality) must be used for all SD-related output.

NEW QUESTION 24

You want to ensure that any text previously transferred from a source sales document to a target sales document is not affected by changes to the text in the source sales document. Which option is available to fulfill this requirement?
* Copying text
* Referencing text
* Copy control on item level
* Copy control on header level

NEW QUESTION 25

A customer is debating whether to replace their current SAP ERP Warehouse Management (WM) solution with SAP Extended Warehouse Management (SAP EWM).What could be a reason to opt for SAP EWM?
* The customer needs support for batch determination in the warehouse
* The customer needs support for QM inspection lot integration
* The customer needs support for WM-PP integration (for example, material staging close to a production line).

* The customer needs support for very detailed planning of the required labor and resources.

NEW QUESTION 26

Which of the following are valid sequences for standard sales processes in your SAP S/4HANA system? Note:

There are 2 correct answers to this question.
* Outbound delivery -> Post goods issue -> Billing document ->Returns sales order
* Cash sales order -> Outbound delivery -> Post goods issue -> Print sales order (RD03) ->
* Quotation -> Sales order -> Post goods issue -> Outbound delivery -> Billing document
* Billing document -> Invoice correction request -> Outbound delivery -> Billing document

NEW QUESTION 27

You are creating a sales order with reference to a quotation and want to be able to change the sold- to party.

Where do you maintain the setting to allow this?
* In the business partner sales and distribution view
* In the copy control – copy requirements
* In the definition of the sales document type for the quotation
* In the definition of the sales document type for the order

NEW QUESTION 28

Which characteristics apply to listing and exclusion functionality? Note: There are 2 correct answers to this question.
* Listing and exclusion is based on BRFplus tables.
* The sales document type determines whether the system must check the material listing.
* a single sales document can have both listing and exclusion procedures assigned simultaneously.
* The listing and exclusion procedures are determined in the same way as a free goods determination procedure in a sales order.

NEW QUESTION 29

You want to prevent delivery creation when a required field is left empty during sales order entry. How can you achieve this?
* Assign an incompleteness procedure to the respective delivery item categories
* Set the dialog message for incompletion for the sales document type
* Select the Warning indicator for the field in the incompleteness procedure
* Assign an applicable status group to the field that should be checked for completeness

NEW QUESTION 30

When scheduling a sales order for delivery, which lead times are obtained from the route? Note: There are 2 correct answers to this question.
* Pick/pack time
* Transit time
* Transportation lead time
* Loading time

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Topic AreasTopic Details, Courses, Books**Pricing > 12%**Explain and perform tasks relating to pricing and condition technique. TSCM62 (EHP7 FOR ERP 6.0)   S4SD1 (SAP S/4HANA 2021)   **Sales > 12%**Explain and perform tasks relating to the use and customizing of Sales Documents.   TSCM60 (EHP7 FOR ERP 6.0)   S4SD1 (SAP S/4HANA 2021)   **Reporting and Analytics 8% - 12%**Explain Best Practices for using SAP S/4HANA reporting, describe the user experience with SAP Fiori and describe the capabilities of embedded analytics within SAP S/4HANA.   S4H01 (SAP S/4HANA 2021)   S4LG1 (SAP S/4HANA 2021) S4SD1 (SAP S/4HANA 2021)   **Cross-functional Topics < 8%**Maintain customization settings required to perform cross-functional business processes.   TSCM62 (EHP7 FOR ERP 6.0)   **Master Data and Organizational Structures > 12%**Set up and maintain relevant master data and organiaztional structures.   TSCM60 (EHP7 FOR ERP 6.0)   TSCM62 (EHP7 FOR ERP 6.0)   S4SD1 (SAP S/4HANA 2021)   **Billing < 8%**Explain and perform tasks relating to Billing (basics), and maintain customization settings required to perform basic billing processes.   TSCM62 (EHP7 FOR ERP 6.0)   S4SD1 (SAP S/4HANA 2021)

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