

## [2023 Easy To Download C\_TS462\_1909 Actual Exam Dumps Resources [Q37-Q57]



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**Q37.** To which of the following elements can you assign an incompleteness procedure? (Choose three.)

- \* Partner type
- \* Schedule line category
- \* Billing type
- \* Partner function
- \* Delivery type

**Q38.** What can you identify in the customer material information record? There are 3 correct answers to this question.

- \* The customer-specific price
- \* A specific route schedule
- \* The customer material number
- \* A specific delivery agreement
- \* A specific delivering plant

**Q39.** What elements are used to determine a picking location with the MALA Rule? There are 3 correct answers to this question.

- \* Warehouse number
- \* Plant
- \* Shipping point
- \* Shipping conditions
- \* Storage conditions

**Q40.** Which organizational unit is used for interim storage in SAP Extended Warehouse Management (EWM)?

Please choose the correct answer.

- \* Storage location
- \* Staging area
- \* Activity area
- \* Door

**Q41.** Which apps are used to manage sales plans? There are 2 correct answers to this question.

- \* Manage Sales Plan
- \* Manage Product Allocation Planning Data
- \* Manage Sales Item Proposal
- \* Sales Performance & Plan/Actual

**Q42.** Which objects can you use in the standard SAP S/4HANA system to restrict the products to be released for a value contract? (Choose two.)

- \* Contract profiles
- \* Value contract types
- \* Product hierarchies
- \* Assortment modules

**Q43.** You need to create business partners (BP) to record data relevant for BP roles Customer and FI Customer.

Which organizational elements must you enter to maintain this data?

- \* Credit control area and company code
- \* Business area and company code
- \* Sales area and controlling area
- \* Sales area and company code

**Q44.** You maintain a sales order with several items and grant a discount in the sales order. The system should automatically distribute the discount among the items based on the net value. How do you achieve this?

- \* Set up a header condition
- \* Use a customer hierarchy record
- \* Set up a minimum value
- \* Use the same item category in each item

**Q45.** Where do you control the billing relevance? Please choose the correct answer.

- \* Sales document type
- \* Billing document item category
- \* Billing document type
- \* Sales document item category

**Q46.** In a standard SAP S/4HANA system, a customer wants to configure output by adding a new field to an existing form. In which case can the form modification be regarded as simple?

- \* The field is NOT recognized in the processing program and needs to be added to the communication structure
- \* The field exists in the communication structure, but its format needs to be changed before it can be integrated into the form
- \* The field does NOT yet exist and needs to be added to the database
- \* The field exists in the communication structure and can be integrated in its existing format

**Q47.** A header partner function is to be used and changed on the item level. Which setting do you have to make to achieve this?

Please choose the correct answer.

- \* Select the 'Copy partner function' parameter in the Customizing settings for the item category
- \* Maintain the sales document header as the relevant source for the partner function
- \* Mark the partner function as unique in the partner determination procedure of the sales document type
- \* Include the partner function in the partner determination procedure of the item category

**Q48.** Which sales document type do you use to supply specified quantities on defined dates?

- \* Quantity contract
- \* Value contract
- \* Scheduling agreement
- \* Master contract

**Q49.** What are standard Sales and Distribution text sources? There are 3 correct answers to this question.

- \* Output master
- \* Preceding document
- \* Customer role of the business partner master
- \* Material master
- \* Condition master

**Q50.** Which partner function determines the shipping condition in a sales order? Please choose the correct answer.

- \* Payer
- \* Sold-to Party
- \* Bill to Pay
- \* Ship-to-Party

**Q51.** What activities are supported by the Sales Order Fulfillment Monitor? There are 3 correct answers to this question.

- \* Recheck credit
- \* Complete warehouse orders
- \* Resolve shipping issues
- \* Change KPI data for sales
- \* Resolve incomplete data

**Q52.** You need to create business partners (BP) to record data relevant for BP roles Customer and FI Customer. Which organizational elements must you enter to maintain this data?

- \* Sales area and company code
- \* Sales area and controlling area
- \* Credit control area and company code
- \* Business area and company code

**Q53.** What are the functions of a quant in EWM stock? There are 2 correct answers to this question.

- \* Records quantities of a product during goods receipt or issue.

- \* Represents the quantity of a product in a single storage unit.
- \* Records a batch in several storage bins as a quant.
- \* Manages the data of a product in a quant record.

**Q54.** Which functions are performed by the outbound delivery document? There are 2 correct answers to this question.

- \* Storage location determination
- \* Shipping point determination
- \* Batch determination
- \* Plant determination

**Q55.** A business user grants his customer a special price. This special price should ignore all possible discounts that may be applicable in a sales order for this customer. What must the business user do?

- \* Maintain a maximum condition value in the condition record for the special price.
- \* Set the Exclusion indicator in the condition record for the special price.
- \* Activate the Condition Update indicator in the condition record of the discounts.
- \* Set the Exclusion indicator in the condition record of the discounts.

**Q56.** Which activity can be completed within a shipping process? There are 2 correct answers to this question.

- \* Execution of transfer posting
- \* Scrapping
- \* Packing
- \* Goods issue posting

**Q57.** Which technological concept supports real-time operational reporting on live transactional data?

- \* SAP ASAP aggregates
- \* SAP DB row-based databases
- \* Core Data Services
- \* Java layer

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