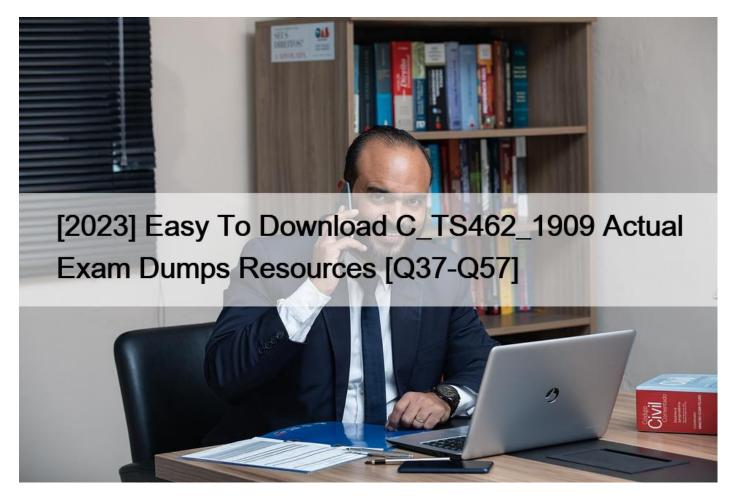
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Q37. To which of the following elements can you assign an incompleteness procedure? (Choose three.)

- * Partner type
- * Schedule line category
- * Billing type
- * Partner function
- * Delivery type

Q38. What can you identify in the customer material information record? There are 3 correct answers to this question.

- * The customer-specific price
- * A specific route schedule
- * The customer material number
- * A specific delivery agreement
- * A specific delivering plant

Q39. What elements are used to determine a picking location with the "MALA Rule"? There are 3 correct answers to this question.

- * Warehouse number
- * Plant
- * Shipping point
- * Shipping conditions
- * Storage conditions

Q40. Which organizational unit is used for interim storage in SAP Extended Warehouse Management (EWM)?

Please choose the correct answer.

- * Storage location
- * Staging area
- * Activity area
- * Door

Q41. Which apps are used to manage sales plans? There are 2 correct answers to this question.

- * Manage Sales Plan
- * Manage Product Allocation Planning Data
- * Manage Sales Item Proposal
- * Sales Performance Plan/Actual

Q42. Which objects can you use in the standard SAP S/4HANA system to restrict the products to be released for a value contract? (Choose two.)

- * Contract profiles
- * Value contract types
- * Product hierarchies
- * Assortment modules

Q43. You need to create business partners (BP) to record data relevant for BP roles Customer and FI Customer.

Which organizational elements must you enter to maintain this data?

- * Credit control area and company code
- * Business area and company code
- * Sales area and controlling area
- * Sales area and company code

Q44. You maintain a sales order with several items and grant a discount in the sales order. The system should automatically distribute the discount among the items based on the net value. How do you achieve this?

- * Set up a header condition
- * Use a customer hierarchy record
- * Set up a minimum value
- * Use the same item category in each item

Q45. Where do you control the billing relevance? Please choose the correct answer.

- * Sales document type
- * Billing document item category
- * Billing document type
- * Sales document item category

Q46. In a standard SAP S/4HANA system, a customer wants to configure output by adding a new field to an existing form. In which case can the form modification be regarded as simple?

- * The field is NOT recognized in the processing program and needs to be added to the communication structure
- * The field exists in the communication structure, but its format needs to be changed before it can be integrated into the form
- * The field does NOT yet exist and needs to be added to the database
- * The field exists in the communication structure and can be integrated in its existing format

Q47. A header partner function is to be used and changed on the item level. Which setting do you have to make to achieve this?

Please choose the correct answer.

- * Select the 'Copy partner function' parameter in the Customizing settings for the item category
- * Maintain the sales document header as the relevant source for the partner function
- * Mark the partner function as unique in the partner determination procedure of the sales document type
- * Include the partner function in the partner determination procedure of the item category

Q48. Which sales document type do you use to supply specified quantities on defined dates?

- * Quantity contract
- * Value contract
- * Scheduling agreement
- * Master contract

Q49. What are standard Sales and Distribution text sources? There are 3 correct answers to this question.

- * Output master
- * Preceding document
- * Customer role of the business partner master
- * Material master
- * Condition master

Q50. Which partner function determines the shipping condition in a sales order? Please choose the correct answer.

- * Payer
- * Sold-to Party
- * Bill to Pay
- * Ship-to-Party

Q51. What activities are supported by the Sales Order Fulfillment Monitor? There are 3 correct answers to this question.

- * Recheck credit
- * Complete warehouse orders
- * Resolve shipping issues
- * Change KPI data for sales
- * Resolve incomplete data

Q52. You need to create business partners (BP) to record data relevant for BP roles Customer and Fl Customer. Which organizational elements must you enter to maintain this data?

- * Sales area and company code
- * Sales area and controlling area
- * Credit control area and company code
- * Business area and company code

Q53. What are the functions of a quant in EWM stock? There are 2 correct answers to this question.

* Records quantities of a product during goods receipt or issue.

- * Represents the quantity of a product in a single storage unit.
- * Records a batch in several storage bins as a quant.
- * Manages the data of a product in a quant record.

Q54. Which functions are performed by the outbound delivery document? There are 2 correct answers to this question.

- * Storage location determination
- * Shipping point determination
- * Batch determination
- * Plant determination

Q55. A business user grants his customer a special price. This special price should ignore all possible discounts that may be applicable in a sales order for this customer. What must the business user do?

- * Maintain a maximum condition value in the condition record for the special price.
- * Set the Exclusion indicator in the condition record for the special price.
- * Activate the Condition Update indicator in the condition record of the discounts.
- * Set the Exclusion indicator in the condition record of the discounts.

Q56. Which activity can be completed within a shipping process? There are 2 correct answers to this question.

- * Execution of transfer posting
- * Scrapping
- * Packing
- * Goods issue posting

Q57. Which technological concept supports real-time operational reporting on live transactional data?

- * SAP ASAP aggregates
- * SAP DB row-based databases
- * Core Data Services
- * Java layer

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