2023 Latest 100% Exam Passing Ratio - TVB-201 Dumps PDF [Q35-Q58
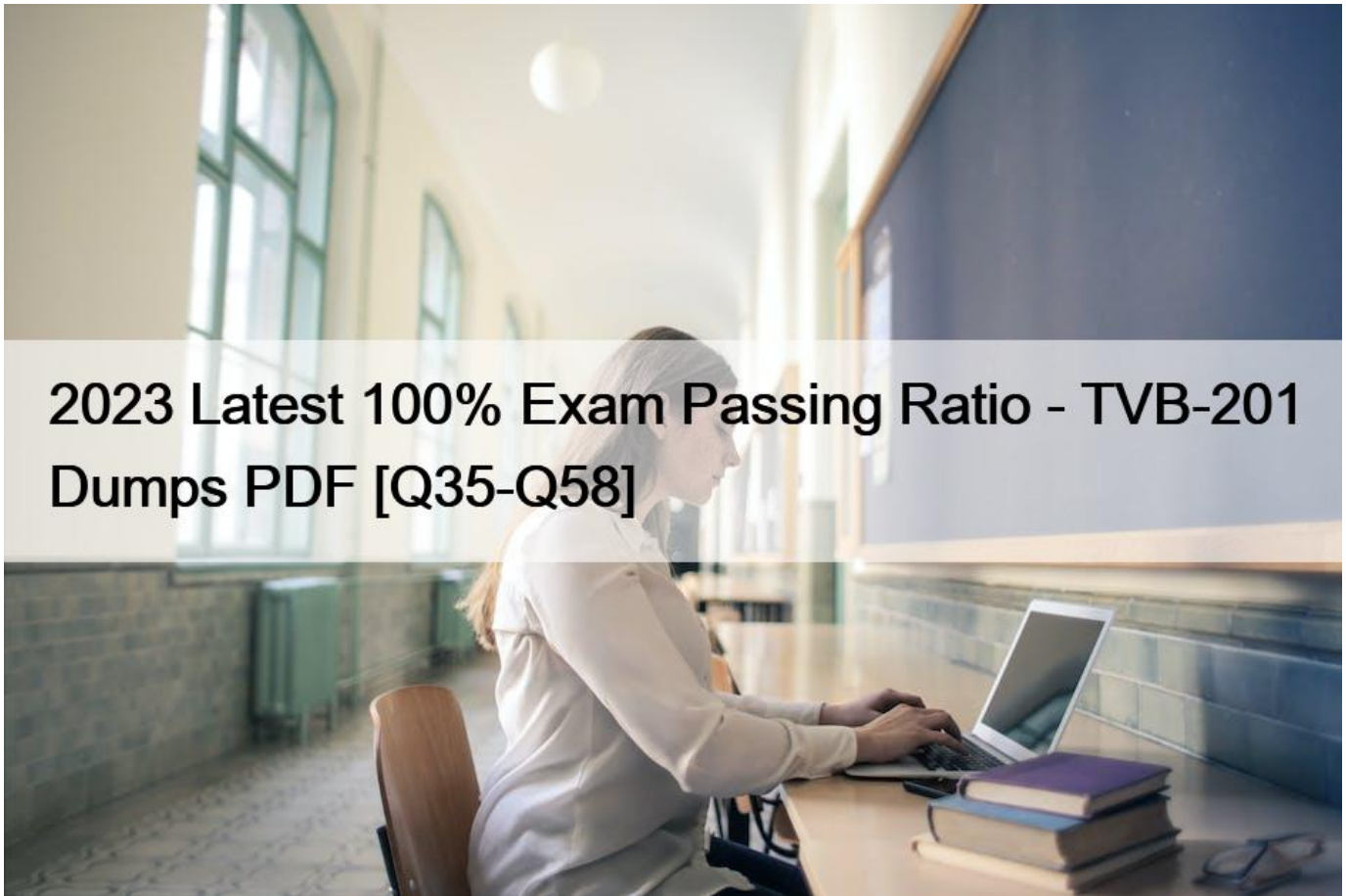

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Q35. Universal Containers uses Salesforce Content to store technical manuals and videos used by support agents when troubleshooting product issues. They would like to organize these files by product to make it easier to find the correct information and limit access to support agents only.

Which Content feature can be used to organize these files?
* 60 Groups
* Featured Topics
* Data Categories
* Libraries

Q36. Cloud Kicks has decided to delete a custom field.

What will happen to the data in the field when it is deleted?
* The data in the field is stored for 20 days.
* The data is permanently deleted.

* The data associated with the field is required.
* The data is restorable from the recycle bin.

Q37. The administrator at Cloud Kicks created a new field for tracking returns on their new cloud shoe. A user has submitted a case to the administrator indicating that the new field is unavailable.

Which two steps should an administrator do to troubleshoot this issue?

Choose 2 answers
* Review the field-level security of the field for the user profile.
* Ensure that the page layout for the user’s profile has been updated.
* Run the setup audit trail for the organization.
* Update the organization-wide defaults for the object.

Q38. The VP of sales at Universal Containers wants to prevent members of the sales team from changing

an opportunity to a date in the past.

What should an administrator configure to meet this requirement?
* Assignment Rule
* Validation Rule
* Field-Level Security
* Approval Process

Q39. Which set of small and large data backup methods are available in native Salesforce
* Mass Exports, Weekly Data Export Service, and Data Loader Exports
* Report Exports, Weekly Data Export Service, and Data Loader Exports
* Dashboard Exports, Report Exports, and Weekly Data Export Service
* Mass Export Wizard, Weekly Data Export Service, and Data Loader Exports Calculator

Q40. An administrator gets a rush request from Human Resources to remove a user’s access to Saiesforce Immediately. The user is part of a hierarchy field called Direct Manager.

What should the administrator do to fulfill the request?
* Change the user’s profile to read-only while removing them from being referenced in the Direct Manager field.
* Freeze the user to prevent them from logging m while removing them from being referenced in the Direct Manager field.
* Delete the user and leave all records where they are referenced in the Direct Manager field without changes.
* Deactivate the user and delete any records where they are referenced in the Direct Manager field.

Q41. An administrator at Cloud Kicks wants to deactivate a User who has left the company.

What are two reasons that would prevent a user from being deactivated?

Choose 2 answers
* The use is part of a territory hierarchy.
* The User is in a Custom hierarchy field.
* The User is assigned in workflow email alert.
* The User is the highest role in the role hierarchy

Q42. Universal Containers successfully deployed a partner community last quarter and is experiencing performance issues.

Which two strategies should a system administrator use to improve community performance?

Choose 2 answers
* Grant super user access to appropriate external users
* Use sharing sets
* Delete the Executive and Manager roles
* Create a new custom partner profile

Q43. Cloud Kicks want to have consistency when communicating with customers on cases. The company has requested messages to be sent in an

email channel with categories to help search for the proper message.

Which solution should an administrator suggest to meet this requirement?
* Prebuilt Flow Templates
* Prebuilt Quick Texts
* Prebuilt Email Templates
* Prebuilt Auto-Responses

Q44. A Salesforce user at Universal Containers has been deactivated.

What will happen to the records the user owns in Salesforce?
* All records are automatically assigned to another user.
* All records are automatically deleted.
* All records are assigned to the deactivated user until reassigned.
* All records are automatically assigned to the Administrator.

Q45. At Universal Containers, if an account is consistently late or defaults on payments, users should be prevented from creating new Os)

opportunities for that account. The administrator has created a custom checkbox called Account_Credit_Alert__c on the Account object. ?

What should the administrator do to prevent new Opportunities from being created if the Account_Credit_Alert__c checkbox is checked?
* Create a validation rule on Opportunities.
* Create a cross-object formula on Accounts.
* Create a Process Builder and a field update on Opportunities.
* Create a criteria-based sharing rule on Accounts.

Q46. The Call centre manager in Ursa Major Solar wants to provide agents with a case dashboard

that can be drilled down by case origin, status and owner.

What should an Administrator add to the dashboard to fulfil the request?
* Dashboard Filter
* Bucket column
* Dashboard component
* Combination Chart

Q47. An administrator at Universal Container needs an automated way to delete records based on

field values.

What automated solution should the administrator use?
* Workflow
* Process Builder
* Flow Builder
* Automation Studio

Q48. The administrator at Cloud kicks deleted a custom field but realized there is a business unit that still uses the field.

What should an administrator take into consideration when undeleting the field?
* The field needs to be re-added to reports.
* The field history will remain deleted.
* The field needs to be restored from the recycle bin.
* The field needs to be re-added to page Layouts.

Q49. Which two action should an administrator perform to provide a sales team with an easy solution for gathering customer requirements and sharing presentations with the customers?

Choose 2 answers
* Add customers to libraries
* Ensure opportunity teams are created for customers.
* Use Salesforce Files to post presentation in Chatter.
* Add customers to private Chatter groups.

Q50. A user at Cloud Kicks is having issues logging in to Salesforce. The user asks the administrator

to reset their password.

Which two options should the administrator consider when resetting the user’s password?

Choose 2 answers
* Resetting the password will change the user’s password policy.
* Single sign-on users can reset their own passwords using the forgot password link.
* Resetting a locked-out user’s password automatically unlocks the user’s account.
* After resetting a password, the user may be required to activate their device to successfully log
in to Salesforce.

Q51. A team of support users at Cloud Kicks is helping inside sales reps make follow-up calls to prospects

that filled out an interest from online. The team currently does not access to the lead object.

How should an administrator provide proper access?
* Create a new profile
* Configure permission sets.
* Assign a new role.
* Set Up Manual Sharing

Q52. Users at Cloud Kicks want to see information more useful for their role on the Case page.

How should an administrator make the pages more dynamic and easier to use?
* Delete the extra components from the page.
* Remove fields from the record details component.
* Add component visibility filters to the components.
* Include more tab components with filters.

Q53. A system administrator at Universal Containers needs to transfer records from one user to another.

What object can be transferred using the mass transfer tool? (2 answers)
* Leads
* Campaigns
* Quotas
* Accounts

Q54. Ursa Major Solar uses Validation Rule Fields. What are two of these fields?

Choose 2 answers
* Owner
* Error Message
* Error Condition Formula
* Active Date

Q55. Aw computing wants to prevent user from updating the Account Annual Revenue field to be a negative value or an amount more than $100 billion.

How should an administrator accomplish this request?
* Create a validation rule that displays an error if Account revenue is below 0 or greater than 100 billion.
* Build a scheduled report displaying Account with Account revenue that is negative or greater than 100 billion.
* Make the Account Revenue field required on the page layout.
* Enable the Account Revenue limits in setup, with 0 as minimum and 100 billion as maximum

Q56. Cloud Kicks wants to allow customers to create their own cases while visiting its public

homepage.

What should the administrator recommend?
* SMS Response
* Web-to-Case
* Email-to-Case
* Omni-Channel

Q57. Ursa Major Solar uses Opportunity to track sales of solar energy products. The company has two separate sales teams that focus on different energy markets. The Services team also wants to use Opportunity to track installation. All three teams will need to use different fields and stages.

How Should the administrator configure this requirement?
* Create three sales processes. Create three record types and one page layout.

* Create one sales process. Create three record types and three page layouts.
* Create three sales processes. Create three record types and three page layouts.
* Create one sales process. Create one record type and three page layouts.

Q58. Users at Cloud Kicks want to be able to create a task that will repeat every two weeks.

What should an administrator do to meet this requirement?
* Enable Creation of Recurring Tasks
* Flow to create recurring tasks
* Workflow rule to create recurring tasks
* Turn on Recurring Activities

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