

## Pass Your C\_TSCM62\_67 Dumps as PDF Updated on 2023 With 80 Questions [Q45-Q62]



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SAP C\_TSCM62\_67 Real Exam Questions and Answers FREE

SAP C-TSCM62-67 exam is designed for professionals who are seeking to validate their knowledge and skills in the SAP Sales and Distribution module. SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7 certification is intended for individuals who have a thorough understanding of the SD module and its business processes. C\_TSCM62\_67 exam is based on the latest version of SAP ERP 6.0 EhP7 and covers topics such as sales order management, pricing, billing, shipping, and customer master data.

SAP C-TSCM62-67 exam is designed to test the knowledge and skills of candidates in the field of Sales and Distribution (SD) using SAP ERP 6.0 EhP7. SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7 certification is ideal for professionals who want to demonstrate their understanding of SD processes, including order management, pricing, billing, and transportation. C\_TSCM62\_67 exam is intended for individuals who have a basic understanding of SAP software and are looking to advance their career in the field of SD.

#### NEW QUESTION 45

What is the purpose of the condition type within the pricing process? Please choose the correct the answer.

- \* To define what condition types should be taken into account and in what sequence
- \* To define the key fields of the condition records
- \* To control the properties of pricing conditions
- \* To structure the hierarchy for condition record access

#### NEW QUESTION 46

Which of the following statements about customer master data are correct? There are 2 correct answers to this question.

- \* The customer master is subdivided into general data, company code data, sales area data, and plant data.
- \* Address changes in the customer master affect existing documents in the system.
- \* The customer master is created using an account group.
- \* The customer master data is transferred to the sales order and cannot be changed there.

#### NEW QUESTION 47

Which of the following statement is correct? Please choose the correct answer

- \* Invoice correction request can be created with reference to an order.
- \* In an invoice correction request, you can delete the credit and debit memos in pairs.

#### NEW QUESTION 48

Which of the following criteria influence the shipping point determination in the sales document? (Choose three)

- \* Plant
- \* Shipping condition
- \* Transportation group
- \* Loading group
- \* Storage condition

#### NEW QUESTION 49

As a member of the project team, you are asked to set up the system so that a user has to enter an order reason when he or she processes a sales order. It should be possible to save the incomplete order, but further processing should not be possible until the Order Reason field is filled.

How do you implement this requirement?

- \* Define an incompleteness procedure with the Order Reason field and assign a status group in which the General, Delivery, and Billing Document fields are selected.
- \* Define an incompleteness procedure with the Order Reason field and assign it to a sales document type that has the `&#8220;Incompleteness Message&#8221;` indicator set.
- \* Define an incompleteness procedure with the Order Reason field and mark it as mandatory.
- \* Define an incompleteness procedure with the Order Reason field, assign it to the sales document type, and set the status to `&#8220;released for further process steps.&#8221;`

#### NEW QUESTION 50

How does SAP make new functions of the SAP ERP system available to the customer?

- \* Via enhancement packages
- \* Via Support Packages
- \* Via best practices
- \* Via add-ons

#### NEW QUESTION 51

Which one of the following statements about delivery types is true? Please choose the correct answer.

- \* The delivery type controls whether the storage location input is mandatory
- \* Picking relevancy is specified on the delivery type.
- \* One can specify whether the delivery should be split up based on different warehouse numbers
- \* The default storage location is specified on the delivery type

#### NEW QUESTION 52

You issue goods from a warehouse to a customer.

What system responses accompany this process? (Choose three)

- \* The post goods issue process reduces the corresponding requirements in materials planning.
- \* The post goods issue process leads to a change in value of the corresponding stock accounts in accounting.
- \* The post goods issue process is executed with reference to the respective sales order.
- \* The post goods issue process reduces the stock level.
- \* After the post goods issue process is initiated, the system can begin to pack the materials.

#### NEW QUESTION 53

Which of the following two statements are correct? There are 2 correct answers to this question.

- \* Delivery scheduling will be terminated if sufficient stock is not available in the warehouse.
- \* Delivery relevance in the item category at sales order level is valid only for text or value items.
- \* The goods issue movement type is defined at the schedule line category level.

#### NEW QUESTION 54

Which of the following must you set up in sales customizing to create an order-related delivery?

- \* An item category with 'Item is relevant for delivery';
- \* An item category and scheduling agreement type
- \* An item category with 'Schedule Line allowed';
- \* An item category and MRP type

#### NEW QUESTION 55

Which one of the following statements is incorrect about the billing document? Please choose the correct answer.

- \* Billing document is divided into three levels: Header, Item, and Schedule Line.
- \* The data regarding the consumption of the customer's credit limit is posted when the billing document is posted
- \* When billing document is posted, the status in all the related sales, delivery, and billing documents is updated

#### NEW QUESTION 56

What can you do if you configure only the account group? Please choose the correct answer.

- \* You can determine the account determination procedure.

- \* You can create and add new fields to the customer master.
- \* You can hide fields in the customer master.
- \* You can define two number ranges per account group.

#### NEW QUESTION 57

What is the purpose of the moving price or standard price in the Accounting view in the material master? (Choose two)

- \* To determine the value that is used for the accounting document when posting goods issue
- \* To display the average net sales price of this material during the last year
- \* To define the value that is used when posting the receivables for a customer ordering this material
- \* To display statistical information for the costs in the pricing environment of a sales order

#### NEW QUESTION 58

According to the system, there is no stock available; however, you still receive a confirmed schedule line in the sales order.

What is the reason for this confirmation?

- \* Inventory management creates a stock transfer when the sales order is saved.
- \* The availability check was carried out, and on saving, the system immediately rescheduled the sales order according to the customer priority.
- \* The availability check that was carried out included a replenishment lead time in the scope of check.
- \* The system automatically searches other plants for inventory and transfers this inventory to the plant with zero inventory in the sales order.

#### NEW QUESTION 59

You are using customer hierarchies. Discount HI01 should be based on the values maintained on the different nodes of a customer hierarchy.

Which option allows you to integrate this discount into your pricing strategy?

- \* Implement a pricing procedure that contains condition type HI01 several times according to the number of levels of your customer hierarchy.
- \* Assign an access sequence, consisting of multiple accesses using the same condition table, to condition type HI01.
- \* Set condition type HI01 as a structure condition and maintain records based on this condition for the different hierarchy nodes.
- \* Set the hierarchy flag within the condition record of HI01 for the main node.

#### NEW QUESTION 60

A customer is to be billed on the last day of every month, regardless of when the order and the delivery are processed.

Which procedure fulfills this requirement?

- \* Use the condition technique and assign a billing date determination profile to the payer's customer master record.
- \* Maintain a factory calendar with a single date per month and assign it to the payer's customer master record.
- \* Maintain a customer-specific billing due list variant and schedule a periodic job.
- \* Maintain a billing date profile and assign it to the sales document type.

#### NEW QUESTION 61

If the material entered in the sales order is not available, how is the user alerted to this situation?

- \* The availability control screen is displayed.

- \* The system automatically sets the order quantity to zero.
- \* The incompleteness log displays the unconfirmed schedule line as a missing field.
- \* The system highlights the schedule line.

## NEW QUESTION 62

You want to enhance an existing print document that is based on a SAPscript form with a new field that does not require separate preparation logic. Which statement is correct? Please choose the correct answer.

- \* A new print out program with the new field has to be created.
- \* If the field exists in the relevant communication structure, the enhancement can be processed directly in the SAP script form.
- \* A new access sequence has to be created with an access step on a condition table and the new field as the key.
- \* A new output type has to be created and assigned to the changed SAP script form.

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