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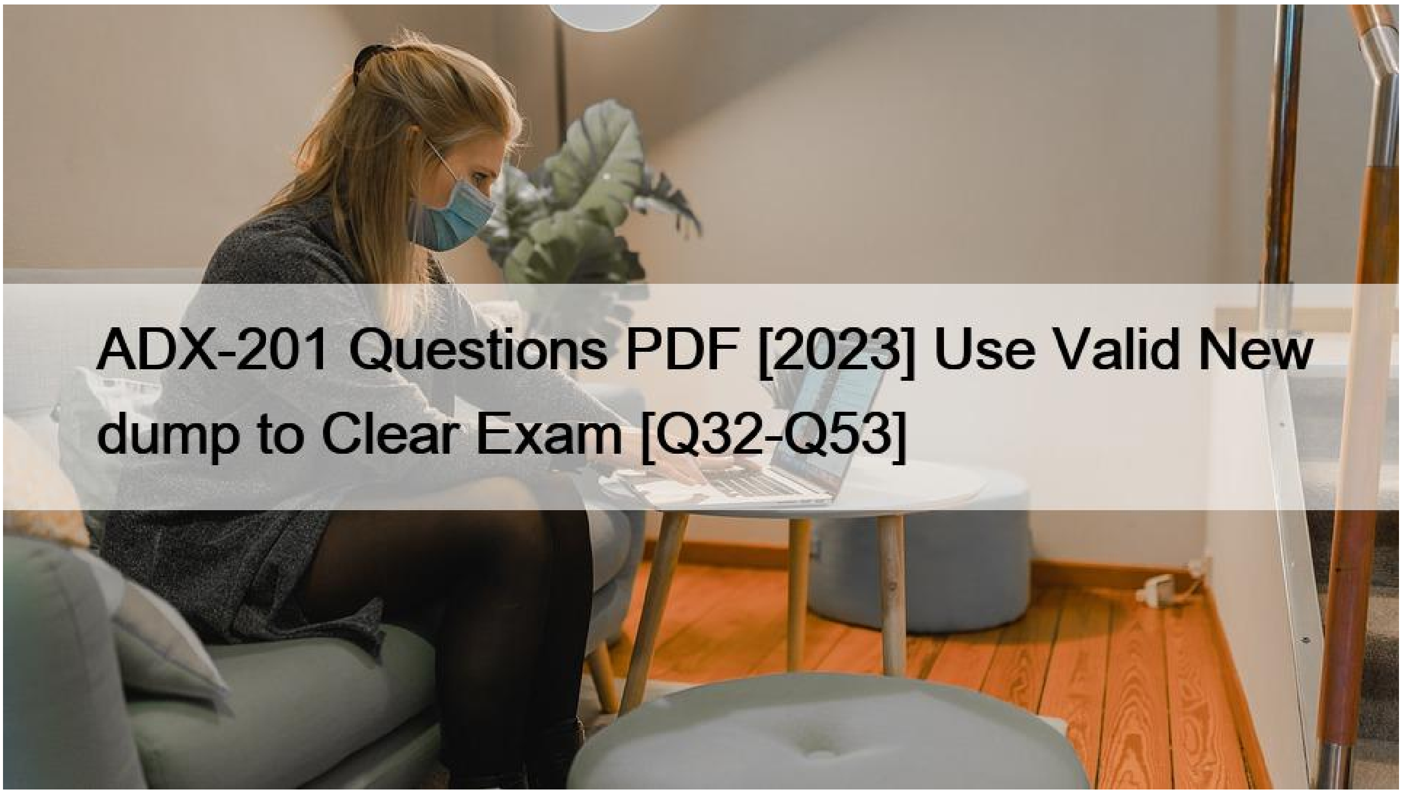
ADX-201 Questions PDF [2023 Use Valid New dump to Clear Exam [Q32-Q53



ADX-201 Questions PDF [2023 Use Valid New dump to Clear Exam Passing Salesforce ADX-201 Exam Using 2023 Practice Tests

Salesforce is a cloud computing company that offers an array of customer relationship management (CRM) software solutions for businesses of all sizes. Salesforce is well-known for its easy-to-use and powerful platform that provides a 360-degree view of customer interactions. The platform is designed to help businesses manage their customer relationships, sales, marketing, and customer service processes. Salesforce offers a range of certifications that validate the skills and knowledge of professionals who work with Salesforce products. One of these certifications is the ADX-201 certification.

Salesforce ADX-201 certification is a prime focus for new lightning experience administrators. It is an important certification because it validates the skills of an individual in the Salesforce environment. Essentials for New Lightning Experience Administrators certification exam covers a wide range of topics that are essential for new lightning experience administrators to know about.

NO.32 What happens if chatter is enabled in an org with 15 or fewer users?
All users

automatically follow

each other.

NO.33 What statement is true regarding a custom field formula?
* Not reference standard, custom, or other objects
* Can contain formulas upto 4000 character
* 4000 character is the limit on the compiled size of the formula
* Formula can reference themselves

NO.34 You have to enable the Report Builder Upgrade first to use Master Charts.
* True
* False

NO.35 The events manager at dream house realty has a hot lead from a successful open house that needs to become a contact with an associated opportunity.

How should this be accomplished from the campaign keeping the associated campaign member history?
* Delete the lead and create a new contact and opportunity.
* Clone the lead and convert the cloned record to a contact.
* Convert the lead from the campaign member detail page.
* Add a contact from a campaign member detail page.

NO.36 What are the three core building blocks of Security and Access in Salesforce?
* Profile Restriction
* Organization-wide Defaults
* Profiles
* Role Hierarchy
* Sharing
* Chatter Groups

NO.37 Ursa Major Solar wants to assist users with a guided expense report process to simplify

submissions, routing, and authorizations.

Which two tools should an administrator use to build this solution?

Choose 2 answers
* Validation Rule
* Flow Builder
* Approval Process
* Quick Action

NO.38 Ursa Major Solar is noticing a decrease in deals with a cross-sell opportunity type and wants to share all cross-sell opportunities with a team of subject matter experts in their organisation. The company has different roles, and the organisation wide default opportunity is set to private.

How should the administrator accomplish this?
* Add the subject matter experts to a public group and give them access to records with a criteriabased sharing rule.
* Change the organisation-wide default for opportunity from private to public Read/Write to open up access for subject matter experts.
* Enable territory management, assign the subject matter experts to the same territory, and give them access to the records with

manual sharing.
* Create a new role for the subject matter experts and give them access to the records with the owner-based sharing rule
A criteria-based sharing rule is a tool that allows administrators to share records with certain users based on field values rather than ownership. For example, a criteria-based sharing rule can share all opportunities with a cross-sell opportunity type with a specific group of users. A public group is a collection of individual users, roles, roles and subordinates, or other groups that can be used to simplify sharing settings and other processes. In this case, the administrator can add the subject matter experts to a public group and give them access to records with a criteria-based sharing rule that matches the cross-sell opportunity type. Reference:
https://help.salesforce.com/s/articleView?id=sf.sharing_criteria_rules.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.public_groups.htm&type=5

NO.39 When you click Printable view , the report will display in a print ready format in Excel?
* True
* False

NO.40 If your organization has territory management, account and opportunity list views can be restricted by (Select all that apply)
* My Territories
* My Territory Teams.
* My Accounts Territories

NO.41 At universal Containers, users would like to be able to share Salesforce records with other

members of their team, while collaborating around general topics as well.

Which are two considerations for enabling this functionality?

Choose 2 answers
* Collaboration groups are created automatically for every department.
* Object layouts should be configured to include the groups related list.
* The Add Record action must be configured in the group publisher.
* An administrator needs to create a group to enable record sharing

NO.42 As an Admin you can schedule regular data imports using the Data Loader
* True
* False

NO.43 Brokers at DreamHouse Realty need to see certain information about one or more cases when referencing the contact record. This record case Name, Case ID, Customer Name, Case Reason, Case Status, and Case Creation Date.

Which two changes in Setup should the administrator make?
* Use the page layout editor to change the related list type to Enhanced List.
* Edit the Related List component in the Lightning App Builder and choose Related List as the related list type.
* Edit the Related List component in the Lightning App Builder and choose Enhanced List as the related list type.
* Use the page layout editor to include the appropriate column in the Cases related list.
To see certain information about one or more cases when referencing the contact record, an administrator can use two methods: edit the Related List component in the Lightning App Builder and choose Related List as the related list type; and use the page layout editor to include the appropriate column in the Cases related list. The Related List component is a component that allows users to view and edit records related to a parent record on a record page. The Related List component has two types: Related List and Enhanced List. The Related List type shows records in a table format with columns that match the page layout of the parent record. The Enhanced List type shows records in a compact format with fewer columns and actions. To change the type of the Related List component, an administrator can use the Lightning App Builder and select either Related List or Enhanced List from the properties

panel. The page layout editor is a tool that allows administrators to control how fields, related lists, buttons, etc., are arranged on a record detail or edit page for each object. To include appropriate columns in a related list, such as case name, case ID, customer name, case reason, case status, and case creation date for cases related to contacts, an administrator can use the page layout editor and drag and drop the desired fields from the palette to the Cases related list on the contact page layout. Reference:
https://help.salesforce.com/s/articleView?id=sf.lex_related_lists_component.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.customize_pagelayouts_overview.htm&type=5

NO.44 Which of the following are true about formula fields?
* They are read-only
* They will not display on record edit pages
* They will not display on record detail pages
* They are not searchable
* They will not display on reports

NO.45 Users with access to opportunities as sales team members cannot extend sharing for those records:
* True
* False

NO.46 When you define a Data Validation Rule, what else must you also define?
* Whether or not the field is required
* An Error Message
* What email gets sent if the Rule triggers
* Whether or not the record gets deleted

NO.47 Universal Containers wants to provide reseller partners with discounted prices on the products they purchase.

How should an administrator configure this requirement?
* Add a Partner_Discount_c field to the Opportunity
* Build separate reseller partner products.
* Use a different Opportunity record type.
* Create a separate PriceBook for reseller partners.

A PriceBook is a feature that allows administrators to define different prices for the same products based on different criteria such as customer segment, region, channel, etc. For example, a PriceBook can provide reseller partners with discounted prices on the products they purchase compared to regular customers. A PriceBook consists of one or more PriceBook entries that specify the product ID, pricebook ID, list price, currency, and active status for each product-pricebook combination. Reference:
https://help.salesforce.com/s/articleView?id=sf.pricebook_overview.htm&type=5

NO.48 An administrator created a record trigger flow to update contacts.

How should the administrator reference the values of the active record the flow is running on?
* Use the {!Contact.Id} global variable.
* Use the {!Account.Id} record variable.
* Use the $Record global variable.
* Use the Get Records element to find the Id.

The $Record global variable allows you to reference the values of the active record the flow is running on.

NO.49 What objects have standard business processes?
* Leads
* Opportunity
* Cases

* Contacts
* Sales (Opportunities)
* Solutions

NO.50 The User Interface Settings can be adjusted for individual users.
* True
* False

NO.51 The administrator at cloud kicks is trying to debug a screen flow that create contacts. One of the variables in the flow is missing on the debug screen.

What could cause this issue?
* The available for input checkbox was unchecked.
* The flow is an inactive version
* The field type is unsupported by debugging.
* The available for output checkbox was unchecked.

NO.52 Cloud Kicks wants to update a screen flow so that if the checkbox field High Value Customer is set to true, the first screen is skipped and the user is directed to the second screen.

How should the administrator configure the decision element?
* Use the equals operator and {!$GlobalConstant.True} as the value.
* Use the equals operator and “High Value Customer” as the value.
* Use the contains operator and {!$GlobalConstant.False} as the value.
* Use the contains operator and “High Value Customer” as the value

The equals operator is an operator that compares two values and returns true if they are equal or false if they are not equal; it can be used in decision elements in flow builder to check if two values match certain criteria. The {!$GlobalConstant.True} value is a global constant value that represents true in flow builder; it can be used in decision elements in flow builder as one of the values being compared. Using equals operator and {!$GlobalConstant.True} as value can help Cloud Kicks update screen flow so that if checkbox field High Value Customer is set true first screen is skipped by using equals operator compare High Value Customer field value with {!$GlobalConstant.True} value in decision element output connector conditions; if condition is met first screen is skipped else first screen is shown. Using equals operator “High Value Customer” as value contains operator {!$GlobalConstant.False} as value contains operator “High Value Customer” as value are not valid options for updating screen flow skip first screen if checkbox field High Value Customer is set true because they either use wrong values wrong operators compare checkbox field values. Reference:
https://help.salesforce.com/s/articleView?id=sf.flow_ref_operators.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_decision.htm&type=5

NO.53 Up to 25 custom lookup fields can be defined per object.
* True
* False

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https://www.examcollectionpass.com/Salesforce/ADX-201-practice-exam-dumps.html]