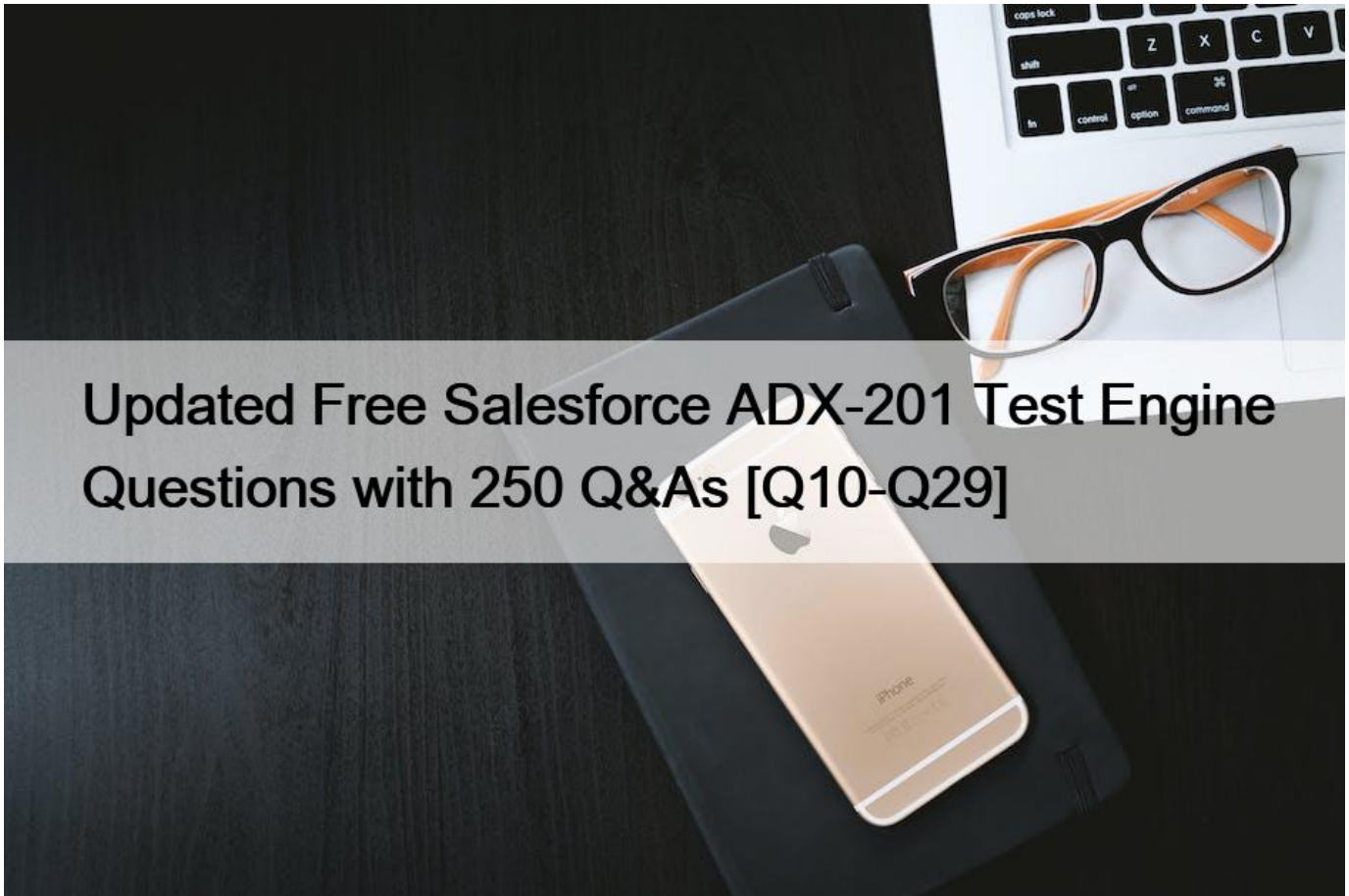


## Updated Free Salesforce ADX-201 Test Engine Questions with 250 Q&As [Q10-Q29]



Updated Free Salesforce ADX-201 Test Engine Questions with 250 Q&As  
The Best Salesforce Certified Administrator ADX-201 Professional Exam Questions

**NO.10** Universal Containers (UC) would like to count the number of open cases associated with each account and update the account with this value every Friday evening. UC has several hundred open cases at any given time.

What should the administrator use to complete this request?

- \* Use a record trigger flow.
- \* Use a scheduled process builder.
- \* Use a Roll-Up summary.
- \* Use a scheduled flow

**NO.11** Which of the following make a User record Unique?

- \* Profile

- \* Email Id
- \* Username
- \* Role

**NO.12** Does access to folders respect the role hierarchy?

- \* Yes
- \* No

**NO.13** Cloud Kicks wants users to only be able to choose Opportunity stage closed won if the Lead source has been selected.

How should the administrator accomplish this goal?

- \* Make Lead Source a dependent picklist to the Opportunity stage field.
- \* Configure a validation rule requiring Lead Source when the stage is set to closed won.
- \* Change the Opportunity stage field to read only on the page layout.
- \* Modify the Opportunity stage a dependent picklist to the Lead source field.

Validation rules allow you to enforce data quality by preventing users from saving records that do not meet certain criteria.

**NO.14** List view can (Choose all that apply)

- \* Show up to 2000 records in the record count display
- \* Print up to 1000 records in print view
- \* Be enabled and disabled by individual users
- \* Print list can be exported to excel

**NO.15** A role has many to many relationships with the user?

- \* True
- \* False

**NO.16** Universal Containers (UC) would like to count the number of open cases associated with each account and update the account with this value every Friday evening. UC has several hundred open cases at any given time.

What should the administrator use to complete this request?

- \* Use a record trigger flow.
- \* Use a scheduled process builder.
- \* Use a Roll-Up summary.
- \* Use a scheduled flow

**NO.17** The IT manager at universal Containers is doing an audit of the systems security.

How should the administrator provide a summary of the org's security health?

- \* Change the Organization-Wide Default to private to restrict visibility.
- \* Turn on Event Monitoring to track user events.
- \* Download the last six months of user login data.
- \* Run a Health Check to identify vulnerabilities.

**NO.18** You can use a Custom Lookup field to create a relationship between an opportunity and a contact.

- \* True
- \* False

**NO.19** Which statements are true for the integrated campaign builder?

- \* Cannot filter views by more than one campaign at a time

- \* The maximum number of Leads/Contacts that can be added from a report at one time is 50,000
- \* The maximum number of Leads/Contacts that can be added from the wizard at one time is 250
- \* Can add converted leads to a campaign
- \* Integrated Campaign Builder views are not exposed through the Force.com API

**NO.20** Users can search for Public Tags from the Sidebar and Advanced Search

- \* True
- \* False

**NO.21** Sales reps at Northern Trail Outfitters have asked for a way to change the Probability field value

of their Opportunities.

What should an administrator suggest to meet this request?

- \* Define a new Stage picklist value.
- \* Create a custom field on Opportunity.
- \* Configure Forecasting support.
- \* Make the field editable on page layouts

**NO.22** It is possible for an Account to be part of multiple Territories?

- \* Yes
- \* No

**NO.23** Universal Containers (UC) customers have provided feedback that their support cases are not

being responded to quickly enough. UC wants to send all unassigned Cases that have been open for

more than two hours to an urgent Case queue and alert the support manager.

Which feature should an administrator configure to meet this requirement?

- \* Case Escalation Rules
- \* Case Dashboard Refreshes
- \* Case Scheduled Report
- \* Case Assignment Rules

**NO.24** Once a field is hidden from a Profile using '&#8216;Field Level Security&#8217;', a User associated to that Profile can still see the field using the following:

- \* List Views
- \* Reports
- \* Search
- \* None of the above, the user cannot see the field at all

**NO.25** The administrator at universal containers has a screen flow that helps users create new leads.

When lead source is '&#8220;Search Engine&#8221;', the administrator needs to require the user to choose a specific a search engine from a picklist. If lead source is not '&#8220;Search Engine&#8221;', this picklist should be hidden.

How should the administrator complete this requirement?

- \* Assign a decision element to direct the user to a second screen to hold specific search engine only when a lead source is '&#8220;Search Engine&#8221;'.

- \* Use an assignment element, one for when lead source is Search Engine; and one for everything else.
- \* Create a picklist for specific search engine, and set conditional visibility so that is only shown when lead source is Search Engine;.
- \* Configure a picklist for specific search engine, and use a validation rule to conditionally show only when lead source is Search Engine;

**NO.26** A user who has access to formula field can reference fields to which he or she doesn't have access to allowing him or her to view restricted data.

- \* True
- \* False

**NO.27** Are custom object reports accessible when you add a custom object tab?

- \* Yes
- \* No
- \* Only if the Object is not related to any other object

**NO.28** Your organization is a US-based company with a default currency of US Dollars. As a sales rep, your personal currency set to British Pounds. You create an opportunity with a currency in British Pounds.

The administrator updates the currency conversion rates. Which of the following best describes what happens to the amount of your British-Pound-based opportunity?

- \* The overall opportunity amount does not change but the converted amount in a report does.
- \* The overall opportunity amount and converted amount in a report changes
- \* Only newly created opportunities reflect the change
- \* Only historically created opportunities reflect the change

**NO.29** Which is true about Storage Limits?

- \* Salesforce will allow a user to enter data up to 5% over capacity,
- \* Salesforce will not allow user to upload data
- \* Document tabs count against overall storage

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